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**HOLLAND & KNIGHT CONSULTING, INC. CREATES
CONSERVATION SOLUTIONS**

*New entity to work with landowners, government agencies
and conservation groups on land acquisition programs*

Orlando, FL, May 5, 2000 — Holland & Knight Consulting, Inc. announces the formation of a new subsidiary, Holland & Knight Conservation Solutions, LLC, which will provide land acquisition consulting services to landowners, government agencies and conservation groups. In recent years, government conservation programs have grown across the country. A record number of states and communities approved measures in the past two years to acquire environmentally sensitive lands, creating a greater need for expertise in the field of land conservation.

Conservation Solutions offers comprehensive consulting services to landowners who want assistance in matching their conservation and economic goals. Services will include feasibility studies, value analysis and negotiations relating to the sale or donation of the land or a conservation easement. It will also provide assistance to government entities and conservation organizations that need outside assistance in developing programs or negotiating acquisitions.

Conservation Solutions is headed by Clay Henderson, former CEO of Florida Audubon Society. Henderson, who will serve as president, has long been recognized as a leader in Florida land conservation. He founded the first county environmental land acquisition program in Volusia County and served on the original coordination group of Florida Communities Trust and Preservation 2000, a Florida state program which has acquired over one million acres of land in the last decade. As chairman of the Florida Greenways Coordinating Council, he also helped design the new Florida Forever program. As a member of the Constitution Revision Commission, he sponsored the Conservation Amendments and led the successful ratification campaign, which authorized bonds for environmental land acquisition. He has been involved in negotiations that led to the acquisition of over 150,000 acres of state parks, forests and preserves.

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“We recognize that there are many reasons why landowners may want to conserve their property and we will work with them to give them their best options to achieve this as part of their economic goals. There are now more programs and more options available to landowners than ever before,” said Henderson.

One option available is a less-than-fee acquisition, a form of conservation easement, where landowners will retain rights to their land and sell the conservation interests in it. This type of acquisition is an emphasis of Florida Forever, the new land conservation program. Beginning in 2001, Florida Forever will provide \$3 billion to acquire lands for conservation during the next ten years.

Conservation Solutions is the newest subsidiary of Holland & Knight Consulting, which offers comprehensive business advisory services that complement the resources of its affiliated law firm, Holland & Knight LLP.

Holland & Knight Consulting provides comprehensive business advisory services to businesses and governments around the world. Its subsidiaries offer professional solutions in corporate regulatory compliance, land conservation, healthcare business advisory, international finance and development, investigation and research, emerging business advisory, real estate advisory, and translation services.

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